

Practical AI for businesses that don't have a technology team.

If any of this sounds familiar

“Everyone says we need AI. Nobody can tell us what to do first.”

“We don’t want to depend on something we can’t maintain.”

These are the conversations I have most often.

How it works

1

Conversation

30 minutes, free. What you’re doing now, what isn’t working, and whether there’s anything here worth pursuing. If there isn’t, I’ll say so.

2

Assessment

Two to three weeks. I look at how your business actually runs, then give you a written report: what’s worth doing, in what order, and what it will take.

3

Build

Six to twelve weeks. Implementation, with the logging, version control and documentation that keeps it working after the engagement ends.

Ongoing support is available monthly once something is running.

By industry

Find the one closest to your business. Each has its own page of opportunities at pascualdigital.com/opportunities.

Distribution

Built for GTA wholesale and specialty distributors. Inventory, quotes, A/R and order status.

Start with quote and stock quick wins.

Automotive

Built for independent dealers and multi-bay service. Repair orders, parts, appointments and reputation.

Start with appointment and estimate quick wins.

Specialty retail

Built for furniture, appliances, flooring and similar showrooms. Special orders, deposits, delivery and floor follow-up.

Start with special-order and deposit quick wins.

Cross-industry

A practical catalog for GTA businesses.

Explore Quick wins first.

Why me

Florante Pascual

Principal

Twenty years building enterprise systems, including an ERP that ran a medical and optical distributor across ten countries for fifteen years.

I published a methodology for governing AI-assisted development, because most of what gets built with AI quietly loses the things that make software trustworthy.

I still write the code. This isn't a strategy deck.

Based in and working across the Greater Toronto Area.

More about my work at florantepascual.com



Start with a conversation.

Thirty minutes, no charge, no pitch. If I'm not the right fit, I'll tell you who is.

Book a 30-minute call →

Replies within one business day

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Greater Toronto Area

